

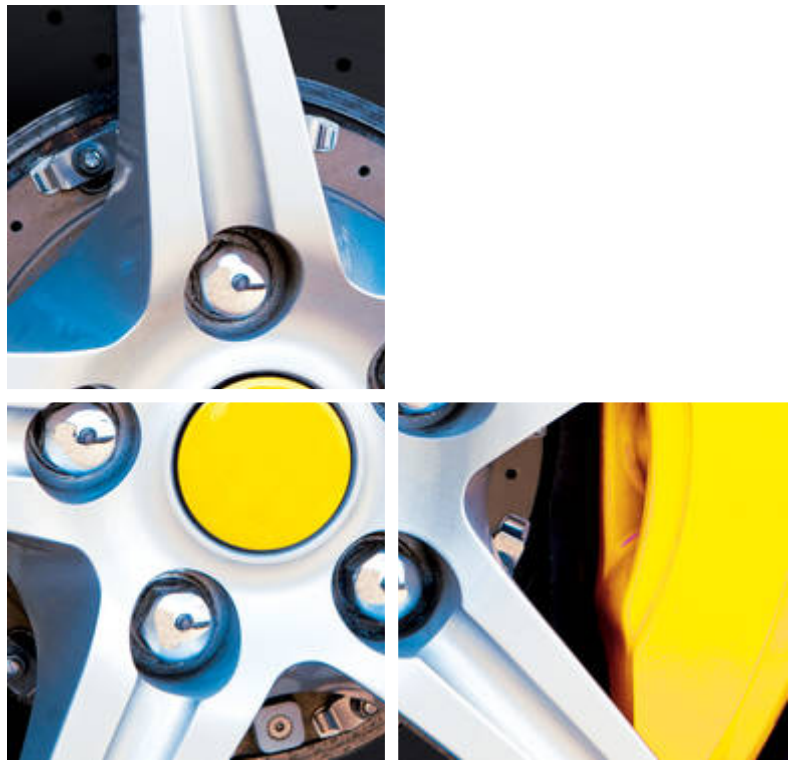


How Infor helps automotive suppliers improve demand planning and order management

It's a volatile environment for automotive suppliers, one in which you have to find the right balance of being responsive to changing customer requirements while maximizing profitability. This juggling act is made even more challenging by frequent schedule and demand changes that can impact your entire supply chain. The goal is to ensure that you always have the right quantity, in the right place, at the right time. To do that, you need tools that allow you to easily collaborate and communicate with customers and everyone in your supply chain. You also need to be able to forecast demand accurately, without holding excess inventory and tying up operational resources.

How Infor solutions can help

Infor's innovative demand planning and order management tools are based on decades of experience working with hundreds of automotive companies like yours. With tools and capabilities that are designed specifically to meet the needs of automotive suppliers, you'll be able to sharpen your demand planning and order management processes to take better advantage of past experience and collaborate more efficiently. As a result, you'll be able to achieve higher service levels at a lower inventory cost.



With Infor®, you get tools that help you:

- **Improve demand planning**—Use probabilistic forecasting methods for more accurate results and informed decisions about critical issues, such as safety stock levels, production plans, and replenishment strategies. It doesn't matter if your demand patterns are consistent, seasonal, sporadic, or non-standard—you can reliably forecast item demand. You can also compensate for the effects of one-off events, like promotions, special sales, and other unique conditions. By reducing the noise in your forecasting, you'll be able to make more reliable, long-range plans.
- **Meet OEM EDI requirements**—Use pre-built trading-partner maps and business rules to manage complex, cumulative calculations and OEM-required business practices. Infor's capabilities can help you reduce delays and reaction time, while improving the accuracy of releases with electronic data interchange (EDI) that flows from the OEM into the release. You can also ensure that outbound advance ship notices (ASN) and invoicing transactions are defined exactly as the OEM expects.
- **Optimize inventory and shipping management**—Use a single source of up-to-date information so you can accurately track quality, inventory, and shipping with complete visibility into your production processes, while speeding inventory turns, reducing inventory carrying costs, and increasing on-time delivery. You can easily pinpoint quality problems and address them early on to eliminate costly rework and delays.
- **Improve supply chain communication**—Use Infor's supply chain management and collaboration tools to streamline advanced product quality planning (APQP), product part approval process (PPAP), and other industry requirements. You'll have the tools to create an advanced, integrated communications system that allows you to proactively communicate with your suppliers to improve supply, replenishment, quality, and costs, while easily meeting materials management operations guidelines/logistics evaluation (MMOG/LE) requirements.

How you benefit

With Infor solutions, you can improve customer satisfaction; strengthen relationships up, down, and across your supply chain; and get products to market faster. You'll have the tools to respond more quickly to customer requests and increase customer satisfaction—which can help to improve top-line revenue and growth.

Infor solutions help you better meet customer demands and collaborate more effectively with your entire supply chain.

[Learn more about Infor solutions for automotive suppliers >](#)

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