## CUSTOMER REFERENCE iNova Pharmaceuticals

# luova pharmaceuticals

iNova Pharmaceuticals was originally a division of Riker Laboratories and 3M Pharmaceuticals Asia-Pacific. The company now operates in South East Asia, Australia, New Zealand, South Africa and India. Many products originally developed and manufactured by Riker and 3M are important parts of iNova's product range today. Their focus is to improve human health and well-being by providing valued pharmaceutical products and services to patients and consumers.

#### www.inovapharma.com

#### **Business challenges**

- Provide an accurate view of inventory availability and demand and service levels with increased supply chain visibility
- Reduce lead-times and excessive inventories by optimizing procurement and reducing obsolescence
- Support sales and operations planning for demand forecasting, service-driven, statistically-calculated, time-phased safety stock, and supply and replenishment plans

#### Solution

Infor<sup>®</sup> Demand Planning

Industry Chemicals and Life Sciences

Headquarters South Africa

#### Results

- Acquired the right quantity of the right product at the right time by improving replenishment order accuracy
- Reduced potential obsolete inventory conditions with detailed shelf-life replenishment planning alerts
- Created a better understanding of business performance in S&OP meetings with one system able to access information on all business units
- Provided demand planners and product managers with an automated system that allows visibility into stock-on-hand by expiry date

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Infor Demand Planning helps us cut through the clutter, enabling us to make better decisions in our S&OP meetings."

#### Marno Dekker

Head of Supply Chain iNova Pharmaceuticals